

## **Donor Interview Checklist – Version 1: 12<sup>th</sup> January 2004**

1. Investment Strategy
  - a) Past & Future – trends / scale
  - b) Investment vehicles
  - c) Direct versus indirect financing – trends/ scale
  
2. Financial Requirements
  - a) Stipulations / conditions for funding – reports etc
  - b) Audit requirements (frequency, firms etc)
  - c) Project versus Institution viewpoint
  - d) Accounting standards for NGOs?
  
3. Risk Perception / appraisal
  - a) OD/Governance issues
  - b) Financial
  - c) Mitigation Strategies
  - d) Use of the NGO Code?
  - e) Trends in the above
  
4. Partnership Perceptions
  - a) Control and influence
  - b) Who drives the agenda?